1. Quotation Validity

Unless otherwise indicated on the quote, written quotations by Seller shall expire automatically thirty (30) days after the date appearing on the quotation unless Seller receives and accepts Buyer’s purchase order within that period. Prior to the expiration date any quotation is subject to change by Seller at any time upon written notice to Buyer, unless Seller receives and accepts Buyer’s purchase order within the aforementioned validity period.

2. Acceptance of Purchase Orders

Notwithstanding any contrary language in Buyer’s purchase order, each purchase order shall be governed exclusively by these Terms and Conditions of Sale, except if any specific terms have been expressly and mutually agreed by the parties and confirmed in Seller’s sales order acknowledgement of each order. Such sales order acknowledgement is expressly limited to these Terms and Conditions of Sale. The Seller’s failure to object to inconsistent or supplementary provisions contained in the Buyer’s purchase order or other communications shall not be deemed to be a waiver or modification of these Terms and Conditions of Sale, or an acceptance of such provisions. Without prejudice to the foregoing, the delivery of Products or the acceptance of Products or any other act or conduct of the Buyer in confirmation of the supply of Products by the Seller shall constitute an unqualified acceptance by the Buyer of these Terms and Conditions of Sale.

3. Price Changes

Subject to Clause 5, in the event of (i) increase in costs of raw materials or labor (ii) introduction of new legislation increasing a Product’s production and/or distribution costs, being other costs than those stipulated in Section 5, or (iii) variation in exchange rates or any specific requirements (including without limitation any design, specification, ordered quantity, shipment dates/changes) representing a price increase, Buyer will be notified and afforded an opportunity to confirm or object within five (5) business days from Seller’s notice. In the event that Buyer does neither confirm nor object in writing within five (5) business days from Seller’s notice, the price increase is deemed accepted by Buyer.

4. Payment Terms

4.1. Unless otherwise agreed or indicated in Seller’s order acknowledgement, payment shall be received by Seller within thirty (30) days from invoice date by wire transfer. Subject to Buyer’s credit status at delivery Seller reserves the right to define other payment terms or to stipulate a progress payment schedule in the quotation.

4.2. In the event of Buyer’s failure to perform its payment obligations in accordance with this Clause 4, or in the event of any change in Buyer’s creditworthiness, Seller, at its sole discretion, reserves the right, among other actions to:
   (a) Reject any new purchase orders received from Buyer;
   (b) Require Buyer to immediately pay all outstanding invoices which shall become immediately due;
   (c) Acceot new purchase orders on the basis of revised payment terms, whereby Buyer will be obliged to pay for Products or Services in advance of delivery; or in the event of any change in Buyer’s creditworthiness, Seller, at its sole discretion, reserves the right, among other actions to:
   (d) Demand and obtain additional securities (such as payment guarantees) from Buyer, in advance of accepting any new purchase orders;
   (e) Withhold shipment or cease any performance, until such time as payment is received from Buyer, at which point Seller will notify Buyer of a revised shipment date following the Buyer’s payment of outstanding sums due to Seller.

4.3. The foregoing is without prejudice to any other Seller’s rights or remedies which Seller may have under the applicable law. All collection costs, including reasonable attorney’s fees, arising out from Buyer’s non-payment in accordance with the terms herein shall be payable by Buyer. Upon written request by Seller, Buyer shall provide Seller with all then-current financial information necessary at any time to review and confirm Buyer’s creditworthiness.

4.4. Any overdue invoice will trigger the payment of late penalties by Buyer, calculated in accordance with the Late Payment of Commercial Debts (Interest) Act 1998. This payment is without prejudice to Seller’s right to claim for additional, demonstrable costs incurred as a result of debt collection.

5. Taxes, Charges and others

Price is exclusive of VAT, any custom duties, taxes, levies and similar charges, premium freight costs, customized packaging, disassembly, take-back, proper recycling and disposal of waste or other costs (“Charges”). Any such Charges which are liable for payment shall be charged by Seller at the prevailing rate at the time of invoicing.

6. Delivery

6.1. Delivery date(s) shall be in accordance with the Seller’s quotation, unless otherwise agreed in writing between the Parties.

6.2. Seller shall be entitled to make partial shipment of Product, by providing Buyer prior notice in writing prior to the date of partial shipment, subject to Buyer having five (5) business days from the date of such notice to reject such partial shipment date.

6.3. EARLY DELIVERY - In the event that Seller is able to deliver Products to Buyer prior to the original delivery date advised by Seller in accordance with Clause 6.1, and Buyer accepts such revised delivery date, the payment term specified in Clause 4.1 shall be calculated from the revised date of delivery.

7. Packaging

7.1. The cost of standard packaging is included in the purchase price. Any requests for customized packaging (for example, RFID tagging, specialist materials) shall be subject to Clause 5 of the Terms and Conditions of Sale.

7.2. Seller shall advise Buyer of any returnable packaging, which will be clearly marked by Seller. Failure by Buyer to return such packaging within sixty (60) calendar days, at its own cost and risk, will result in Seller’s right to invoice Buyer for the costs of replacement packaging.

8. Shipmen Terms

Unless Seller agrees otherwise all shipments shall be FCA at Seller’s designated facility (delivery point) per ICC Incoterms 2010. Upon Seller’s written request, Buyer shall provide Seller within 5 (five) business days with a copy of the export declaration for the Products delivered. In the event that any other Incoterms are selected, Seller reserves the right to request Buyer to provide Seller with a copy of the transport documentation, if applicable. In the event that Buyer fails to provide Seller with either the export declaration or a copy of the transport documentation Buyer shall be liable for any and all fees/cost, to include but not limited to any Value Added Tax, paid by Seller associated with this failure.

9. Retention of Title and Transfer of Risk

9.1. Transfer of Risk: Risk of loss or damage shall pass from Seller to Buyer and delivery shall be deemed to occur upon transfer of possession to the first carrier or Buyer’s representative at the delivery point per the applicable shipping term (per ICC Incoterms 2010) in Clause 8 of these Terms and Conditions of Sale.

9.2. Transfer of Title: Title shall pass from Seller to Buyer upon transfer of possession to the first carrier or Buyer’s representative at the delivery point per the applicable shipping term (per ICC Incoterms 2010) in Clause 8 of these Terms and Conditions of Sale.

10. Delays or Default in Delivery

Seller shall have the right to suspend for Seller’s delay or default in delivery due to Force Majeure (Clause 25 of these Terms and Conditions of Sale), or other similar causes beyond Seller’s reasonable control (for example, the granting of export licenses). Under no circumstances shall Seller have any liability for penalties or other damages of any kind resulting in whole or in part from Seller’s delay in delivering, or failure to deliver, any products to Buyer under these Terms and Conditions of Sale, except if such liability exists pursuant to Clause 11.

11. Limitation of Liability

11.1. Notwithstanding anything else in these Terms and Conditions of Sale to the contrary, all liabilities of Seller, its affiliates, officers, directors, employees, agents and suppliers collectively for claims (including without limitation, any claims made by the Buyer for penalties, fines and/or claim(s) for compensation) under these Terms and Conditions of Sale, or otherwise howsoever arising (including without limitation, in contract or torts (including negligence) and/or under any indemnity) is limited to the maximum cap of the price of the individual Product or Service (exclusive of Charges) giving rise to the claim and paid by the Buyer to Seller for the purchase of the affected Product or Service under Buyer’s purchase order.

11.2. This limit of liability for Products or Services is a total aggregate cap and not per incident (i.e., the existence of two or more claims will not enlarge this limit). The aforementioned limitation shall not apply in
13. Design and Technical Information

(e) Misuse or abuse of the Product, or its operation, storage or management in a manner contrary to Seller’s instructions.

15. Confidentiality

The parties agree to keep confidential and not to disclose to any third party all commercial and technical information of the other party, which comes to their knowledge in the course of the supply of the Products and/or Services, unless such information is or becomes public knowledge without fault of the receiving party. Affiliated companies of the Seller are not deemed to be third parties for the purpose of this clause. The terms of this provision shall survive for a period of five (5) years after the last supply of the Products and/or Services.

16. Defects; Warranty

16.1. Products shall be free from defects in material, and workmanship (“Defects”), under normal use, for a maximum period of twelve (12) months (“Warranty”) from the date of delivery of such Products by Seller. Under the Warranty Seller shall, at its option and as a sole remedy either repair or replace any material defect in the Products resulting from proved faulty material or workmanship which impairs the functioning of the relevant Products. Seller shall refund reasonable transportation costs, if any, of such Products to Seller before Seller directed by Seller provided that its obligations to replace or repair any Products shall not apply to:

(a) Any Products which, upon inspection and determination by Seller, have been altered by Buyer or a third party or modified to include third party component;
(b) Any Products which have been subject to accident or damage caused by any negligent act or omission or circumstances beyond the reasonable control of Seller, and provided further that the warranty for Products which have been replaced or repaired pursuant to the provisions hereof shall be only for the unexpired portion of the original warranty period; 
(c) Any Products which, having been inspected by Seller are not found to be defective, or outside of the Warranty period. Seller reserves its right to charge reasonable costs to Buyer for no fault found inspections and associated redelivery costs;
(d) Wear and tear due to the normal use of the Product by Buyer;
(e) Misuse or abuse of the Product, or its operation, storage or management in a manner contrary to Seller’s instructions.

18. Compliance with Laws

18.1. Seller shall comply with all laws and regulations to which Seller is subject pertaining to the manufacture of the Products. For the avoidance of doubt, “laws and regulations” do not include recommendations of standard-setting organizations. Seller shall not be responsible for noncompliance with laws arising out of combination, operation or use of the Products with products not supplied by Seller where use of the Products without such combination, operation or use would be in compliance with such laws.

18.2. Buyer shall obtain all licenses, permits and approvals required by any government or applicable authority, including any recycling or take-back programs applicable to packaging of Products. Buyer shall comply with all applicable laws, rules, regulations, policies and procedures and any requirements applicable to the import, export, use, sale, loan, purchase, destruction and distribution of Products under any laws and regulations, of any government or other competent authority where the Products are to be used or deployed (collectively, “Applicable Laws”). In the event of any third party claim against Seller relating to the foregoing, Buyer shall provide all necessary information and assistance in the resolution of the claim and Buyer shall indemnify and hold Seller harmless against any such third-party’s claim. Buyer warrants that it shall not take any action or permit or authorize any action that will render Seller liable for a violation of the U.S. Foreign Corrupt Practices Act, UK Bribery Act and any applicable local law, which prohibits the offering, giving or promising to offer or give, directly or indirectly, money or anything of value to any official of a government, political party or instrumentality thereof in order to assist it or Seller in obtaining or retaining business. Call such applicable local law the “Applicable Laws”.

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Vehicle EMEA Industrial Sector

Terms & Conditions of Sale

Selling Country- United Kingdom

Publication no. SP000203EN

Date: August 2018

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by Eaton. Such incurred costs will be determined by Seller and communicated in writing to Buyer.

18.3. Buyer acknowledges that Buyer’s failure to comply with such Applicable Laws and/or Seller’s policies will be deemed a material breach of these Terms and Conditions of Sale, and shall entitle Seller to terminate the Purchase Agreement (in addition to any other remedies Seller may have at law or equity).
Buyer agrees to indemnify, defend and hold Seller harmless from any breach of Buyer’s obligation under this Clause caused by Buyer’s fault.

19. Export, Re-export, Transfer and Use Controls
The Products (or Services) supplied by Seller under these Terms and Conditions of Sale may be subject to export controls under the laws and regulations of the United States (U.S.) and/or the European Union and/or any of the European Union member states. Unless otherwise provided for by applicable mandatory laws, Buyer shall comply with such laws and regulations governing export, re-export, transfer and use of Seller Products and will obtain all required U.S., EU or other territorial authorizations, permits, or licenses. Seller and Buyer each agree to provide the other Party with information, support documents, and assistance as may reasonably be required by the other in connection with securing authorizations or licenses. Buyer’s obligations under this Clause shall survive the expiration or termination of these Terms and Conditions of Sale.

20. Termination
20.1. If a party breaches any of the provisions of these Terms and Conditions of Sale, the non-breaching party may terminate these Terms and Conditions of Sale as follows: (a) immediately upon providing written notice to the breaching Party if the breach is not capable of being cured, and (b) thirty (30) calendar days after providing written notice to the breaching Party if the breaching Party fails to cure such breach within such thirty (30) calendar day period.

20.2. The termination of these Terms and Conditions of Sale in any way whatsoever will be without prejudice to the rights, obligations and liabilities of either Party accrued prior to termination.

21. Bankruptcy
If bankruptcy proceedings are instituted against any contracting Party or an application for bankruptcy proceedings against that Party is not granted for insufficiency of assets, the other Party may terminate these Terms and Conditions of Sale without prior written notice subject to any applicable mandatory law. Notwithstanding the foregoing, Seller’s title to the delivered Products shall not be affected by the bankruptcy and/or insolvency proceedings.

22. Assignment
Seller shall be entitled to delegate, transfer or assign its rights and obligations arising from the contract, agreement or Terms and Conditions of Sale, in whole or in part, to any affiliated company of Seller. Seller may, without Buyer’s consent, assign the right to receive any amount due.

23. Personal Data Processing
Each party undertakes to treat Personal Data strictly confidential and to use them only within the limits authorized by Seller and in accordance with the applicable data protection laws and regulation. If necessary and upon request of Seller, Buyer shall procure from its employees, agents or subcontractor that they sign Seller standard individual forms regarding the protection of Personal Data.

24. Governing Law
These Terms and Conditions of Sale, their interpretation and any contractual or non-contractual obligations arising out of or in connection with it are governed by and shall be construed in accordance with the laws of England and Wales, without regard to any conflict of law rules. Any dispute, controversy or claim arising out of or in connection with these Terms and Conditions of Sale, including validity and governing law that cannot be settled amicably within sixty (60) days shall be resolved exclusively by the competent courts in having jurisdiction over the area where Seller (i.e. the affiliated entity, subsidiary or holding company that enters into the sale agreement) has its registered office.

25.1. Neither Party will be held responsible for its failure to fulfill any of its obligations if and to the extent that such failure is due to acts of God (such as floods, storms, fires and earthquakes), acts of war, strike, failure of public utilities, terrorism or general civil insurrection, government and competent authorities orders, embargoes and trade limitations, changes in law or regulation, or any other matters beyond the reasonable control of, and not due to, any fault or negligence of such affected Party. Performance shall be deemed to be suspended during the force majeure period. Upon cessation of the force majeure event, Seller shall be granted an extension in its period of time to perform, commensurate with the duration of the force majeure event. In the event the force majeure continues for more than ninety (90) days, either Party may terminate the Agreement upon providing written notice to the other Party.

25.2. In the event of either Party electing to terminate the Agreement pursuant to Clause 25.1, Buyer shall be obligated to:
(a) Purchase from Seller Products which may have been completed prior and up to such date of termination, at the agreed prices; and
(b) In respect of partially completed Products, or Seller’s work in progress, reimburse Seller’s justified expenses and/or unavoidable costs.

26. Notification of Defects
The Buyer shall undertake to inspect Goods without delay and notify Seller in writing of any defects within a period of ten (10) business days, stating the specific objections. In case of obvious defects, the period shall begin at the time of delivery of the affected goods, in the case of hidden defects at the time of their discovery. Timely dispatch of the notification of defects shall be sufficient for compliance with the deadline. If Buyer fails to comply with the timeline as set forth before Supplier shall not accept any claims.

27. Quality
Buyer’s specific quality terms and requirements shall only be complied with where such terms have been expressly agreed in writing by Buyer and Seller as being applicable to a particular order.

28. Severability
If any condition (or part thereof) of these Terms and Conditions of Sale shall be found to be invalid ineffective or unenforceable the invalidity, ineffectiveness or unenforceability of such condition (or part thereof) shall not so far as possible affect any other condition (or part thereof) and accordingly all such conditions (or parts thereof) not affected by such invalidity, ineffectiveness or unenforceability shall remain in full force and effect.

29. No Waiver
No failure on the part of either Party to exercise any right hereunder preclude any other or further exercise thereof or the exercise of any other right, unless expressly waived by the relevant Party in writing.